

# **Quantum**IT Company



Company Profile

WE'LL TAKE IT FORWARD

# About QUANTUM

**QUANTUM** was founded and started operation in January 2014. We offer services in areas of IT consultancy, services, and solutions to all businesses. Scope covers regulatory matters, providing technical expertise in IT related matters, development of system & documentation, training and technical support to target the IT operational and quality needs of businesses. The strength of **QUANTUM** is our ability to provide quality consultancy services at affordable rates utilizing consultants with years of experience in their relevant fields.

Within a short period of existence, **QUANTUM** has already extended assistances to various businesses in the start-up of the IT activities; from development, to basic training and execution of the IT environment.

**QUANTUM** has also helped few businesses to overcome their IT non-compliances and assist in providing the necessary input to fill in the gaps. **QUANTUM** is a local company who understands the needs and requirements of local, small and medium industries. We are thus able to meet demands from these industries at a very reasonable fee.

#### Why QUANTUM

Being the most authentic and trusted Information Technology service provider in regard to web, software and outsourcing services, we have attained a strong market reputation. We strive hard to design and develop best services to our clients by strictly adhering to quality policies and guidelines of cyber law. Due to our client-oriented approaches and transparent business dealings, we are able to garner a huge client base all across Kuwait subcontinent.

#### What We Do

**QUANTUM** is leading regional Information and Communication Technology Company provides a unique IT consultancy, Services and Solutions. We are committed to flawless execution and delivery, and we take pride in helping our customers thrive in today's challenging environment. We share the visions of our customers, and our commitment to build those visions never ends.



#### Mission & Vision

"QUANTUM is a spunky, imaginative IT Consultancy and Service Company aimed at offering high-quality IT Solutions. We view ourselves as partners with our customers, our employees, our community and our environment. We aim to become a regionally recognized brand name, capitalizing on the sustained interest in the ever growing IT infrastructure. Our mission is to help people create innovative solutions and make informed choices. Our goal is moderate growth, annual profitability and maintaining our sense of humor. We motivate and encourage others to achieve their own personal and professional fulfillment.

Our motto is: Together, we'll take it forward."

### Our Team

What works in an organization in reaching its goals is not an individual, but properly integrated teamwork. The main reason is that considering the vastness and the very nature of the work that an organization engages in it is not possible for any one individual to even think of taking the entire load upon his own shoulders.

Considering the vastness of the projects and their complex nature, work necessarily has to be first broken down into compartments in organizations known as departments. Even that is not sufficient, so to enable handling by individuals it is broken down into modules and sub-modules that can be handled manageably by each different employee within each separate department. The special characteristic of sub-modules and modules is that somebody has to continuously man the work interfaces between them. Unless these interfaces are properly and continuously paid attention to, there is always the possibility that the wrong output or a delayed one is sent from one submodule into another waiting to receive the correct and timely input. Therefore,



an individual responsible for one sub-module needs to always be in touch with another who mans a sub-module which has an interface with it. Such work interaction that takes into consideration the sensitivities and requirements of different interfacing work modules and of the individuals responsible for them is known as real teamwork. Working as part of a team never can be learnt in a day. The admirable success of our company is credited to our potent workforce. We are bestowed highly skilled and experienced professionals, who work diligently hard to ensure quality

services are rendered at the client's end. Our professionals work in close coordination with one another in a harmonized work environment to carry all the work processes in an effective manner.



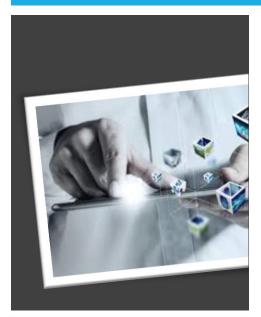
# **Business Concept**

In today's dynamic and highly competitive world where the strategic use of information sets companies apart.

**QUANTUM** provides timely and essential technical products and services to help your organization meet its technology objectives. We provide a wide range of solutions involving IT Services, IT Hardware and Software Products as well as various Bundled Solutions to Kuwait and GCC area.

#### OUR UNIQUE STRENGTH INCLUDE

- Optimum Customer
  Satisfaction.
- > Timely accomplished.
- > Innovative design concepts.
- Potent workforce.
- Effective customer support.
- > Reasonable prices.





#### **Business Challenge**

Running a business is a challenge, and the more specialists you have in each area of your business the better it runs.



At **QUANTUM** we become your IT department, so you get the support and skills that you need without the capital expense of headcount and ongoing training for technical staff.

**QUANTUM** Company has a number of Support and Maintenance Solutions – Including SLA and Pre Paid Products

FAST FACTS

90%

Of business depends on IT

## **IT Services**

QUANTUM professional IT support and services keep your systems flawless and reliable. QUANTUM offers remote helpdesk support to customers who need a support system for their business, but either don't have the resources or want to outsource the job to professionals. If you are looking for remote support for your IT infrastructure, you have come to the right place, and we can help.

#### 1. IT Products.

Our online catalogues offer access to 300,000 different IT related line items from 1,500 manufactures and enable IT professionals the ability to easily purchase and track purchases.

#### 2. IT Support.

We provide support (bug fixing, problems analysis and resolution, on-call support), Adaptive Enhancements (modifications to support business or technical requirements' changes), Perfective Upgrades (new functionality/features), Technical Improvement (optimization restructuring/rewriting) for Servers and Desktop computing.

#### 3. IT Infrastructure.

We provide expertise that deals with the entire need of an organization including technology consulting, design, capacity planning, deployment, migration, performance management and optimization.

#### 4. Networking.

We provide networking solutions which are best-of-breed solutions that harness the power of convergence and accelerate business growth at a lower total cost of ownership (e.g. Ethernet Switches, Wireless Networks, Access Controls, Routers, Firewall, etc.,).

#### 5. Database Management.

We offer services for MySQL, Microsoft SQL Server and Oracle platforms (includes designing, installation and configuration).

#### 5. IT Security.

We help your IT department analyze its network security needs and develop a security policy based on your business objectives. We'll help you plan the appropriate countermeasures to any incident, and then automate their execution, to reduce remediation time to an absolute minimum.

#### 6. IT Communications.

We undertake fixing, configuring and administrating all kinds of IP telephony systems, Cable TV and CCTV cameras in residential buildings, offices and homes.

#### 7. Backup & Storages.

We provide backups for Windows, Mac and Linux machines taking care of the compatibility with all Backup technologies and applications. We provide our solutions in three stages: Deploy, Protect and Recover.

#### 8. Web Collaboration.

We provide services in many web fields like web hosting, website design using all available software and tools, development, graphic design, Web marketing, blog site development, banner services and web presence, Survey, wikis and more..

# 9. Software & Business Applications.

We provide application development services for all phases of the development life cycle and spans a wide range of technologies, platforms and operating systems. Our applications design and development services include traditional platforms as well as mobility applications.

#### 10. System Integration.

All major components of office automation are implemented, including word processing, database management, local and wide area networks, electronic mail and desktop publishing. Quantum's staff provides on-site personnel training as well as telephone and electronic client support.

# **IT Solutions**

**QUANTUM** is a pioneer in leading technology solutions with footprints throughout the Middle-East.

Our mission involves integrating the latest technology into business solutions by which we have successfully enabled organizations to achieve optimum results in realizing their business goals.

Our Broad Portfolio of Offerings provides clients with the right set of tools and solutions for various technical challenges. We apply solid and extensive experience to provide a wide range of IT Solutions, Consulting, Business Process Outsourcing, Engineering Services and IT Infrastructure Services.

Presenting wide range of expertise in various technologies and across numerous verticals, we strive to be a total technology solution provider for all our clients; Enterprise and SMB, Government and Private.

#### 1. Outsourcing Solutions.

We offer outsourcing services in wide variety of IT functions including but not limited to help desk, remote support, escalation technical support.

#### 2. Managed IT.

We manage services through remote support, giving amazing freedom to our clients which allow them to focus on running the business while we manage their critical IT lifeline.

#### 3. IT Virtualization.

We can help eliminate the need to run a single application on a server, or run multiple servers at less than full capacity on virtualization platforms like Citrix, VMware and Microsoft, Hyper V.

#### 4. IT Clouding.

We are committed to helping you maximize the benefits from cloud computing while ensuring that your unique technology and business requirements are met (e.g. Hosted Mail Service, Office 365, Domains and Business backup).

#### 5. Datacenter Solutions.

We offer turnkey solution where we evaluate your business needs and help you design the data center network for your budget that offers high availability, reliability and simplicity.

#### 6. Disaster Recovery Solutions.

We provide solutions for small and medium businesses that enable you to tap into new cloud technology to completely replicate your server environment for a fraction of the cost that large enterprises would consider spending to mitigate disasters.

#### 7. IT Consulting.

We are committed to providing you with top-end consulting services and solutions to meet your unique business challenges.



#### 9. IT Training.

We provide IT-Training to develop skills for new technologies through hyper-personalized training, focused on the needs of those attending the training course.

#### 10. IT Contracting.

We provide consultants in deciding and investigating all kinds of IT-related contracts, including:

- Research, technology development, concept exploration, and design and demonstration.
- Prototyping and fabrication.
- Test, evaluation and Improvement support.

#### 11. IT Auditing.

We provide deep expertise in IT audit which can help ensure the integrity, reliability and performance of these processes. Through our methodologies, our clients realize more effective and efficient technology controls that better align the internal audit function with their business and IT strategies.

#### 12. IT Policies & Procedures.

We provide consultancy in implementing IT policies and procedures which are critical governance tools in every enterprise.

#### 13. Mobility Solutions.

We assess your mobile application ideas and help get you from concept to implementation. We will work with you to understand your business objectives and design Mobile Apps that meet your needs economically and with measurable results.

#### 14. E-Commerce Solutions

We provide state-of-the-art e-Commerce solutions that enable you to provide customers with more online payment options and safer transactions for a more satisfying shopping experience. Our credit card payment gateway helps increase revenue, reduce costs and minimize risks as you realize your full business potential.

# Sampling of Industries & organizations we serve

ENTERPRISE BUSINESS



**Government Sectors** 



Oil Sector



Telecommunication



**Banking** 





Finance & insurance



Health care



Retail



**Personal Projects** 

# Clients

































































































































## Partners & Resellers



































































































# **Contact Information**

Note that this profile is able to provide only a short brief and an overview of the services that we are able to provide. Should you require further information on the above or on any other activities relating to the pharmaceutical industries, please do not hesitate to contact the following persons:

#### Management Contact details.

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